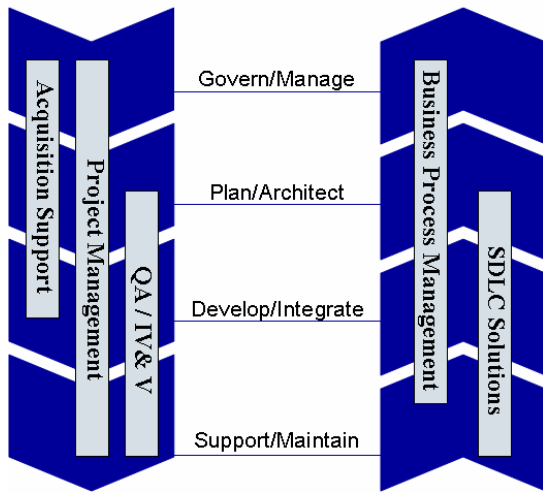


## Value Chain



## Corporate Overview

**GCR Ltd.** is a privately held Limited Liability Company providing independent professional services to public and private sector clients. Established in 1995 and headquartered in Columbus Ohio, GCR Ltd. provides clientele with a broad range of management consulting services. GCR Ltd. specializes in helping clients drive value through acquisition support, quality assurance, independent verification and validation, project management, business process management, and complete SDLC solutions.

## Recent Experience

### Acquisition Support

- o Business Needs Analysis
- o Requirements Development
- o Request For Proposal (RFP) Development
- o Source Selection and Evaluation Support
- o Risk Analysis and Mitigation Planning

Ohio Enterprise Architecture Study (DAS)  
 ERIC Requirements – UC Tax (ODJFS)  
 ERIC RFP Development – UC Tax (ODJFS)  
 ACD/IVR Platform & Alternative Assessment (ODJFS)  
 Call Center/IVR Requirements and RFP Development (DAS)  
 Licensing and Continuing Education Requirements (ODJFS)  
 OJI Analytic Support (ODJFS)

### Project Management

- o Portfolio planning
- o PMO Implementation
- o Project management
- o Project planning and scheduling
- o Project support

Enterprise Project Management Office (PMO) (SOS)  
 HAVA Project Management – Election Support (SOS)  
 Cost Containment Project Management – Medicaid (ODJFS)  
 HIPPA Project Management – Health Insurance (ODJFS)  
 SDLC Testing Process Development (ODJFS)  
 SACWIS Project Management – Child Welfare (ODJFS)  
 BEN Project Management – Eligibility (ODJFS)

### QA / IV&V

- o Continuous Risk Management
- o Auditing
- o Requirements traceability
- o Code Reviews and Deliverable Reviews
- o Acceptance and Quality Testing

OAKS IV&V- State-wide Peoplesoft ERP (OIT)  
 ERIC IV&V – UC Tax (ODJFS)  
 Campaign Finance Application IV&V (SOS)  
 Ohio Job Insurance IV&V – UI Benefits (ODJFS)  
 HAVA IV&V – Election Support (SOS)  
 Voting Equipment Technical Assessment (SOS)  
 Election Equipment IV&V (Stark County)

### Business Process Management

- o Strategic, Organizational & Business Case Planning
- o Facilitation (JAD, Decision Support, and Process)
- o Process Analysis, Design, and Management
- o Transformation Change Management
- o Risk assessment, Health Check, and Intervention

IT Assessment and Gap Analysis (SOS)  
 Business Transformation Change Management (SOS)  
 OJI Business Process Management (ODJFS)  
 Election Night Stress Test (SOS)  
 Best Practices Assessment (ODJFS)  
 Fixed Asset Management planning (ODJFS)  
 Managed Care Program Re-engineering (ODJFS)

### SDLC Solutions

- o SDLC Selection and Process Management
- o Design, Development & Integration (DDI)
- o System Architecture
- o Infrastructure Planning and Support
- o Administration, Operations & Maintenance

SOS KB Integration – Online UCC Filing (SOS)  
 CF Online System Enhancement – Campaign Finance (SOS)  
 Early Learning Initiative – ELI (ODJFS)  
 School Foundation Payment System Dev & Training (ODE)  
 System Performance Monitoring (SOS)  
 Intranet Development (ODI)  
 LAWTRAC Integration – Legal and Audit tracking (ODJFS)